

2012 Annual Report



Growth, service are cornerstones of 2012

Dear Friends of Saddle Up!,

With a vision created by our strategic plan, your help, and a lot of old-fashioned, sleeves-rolled-up hard work, 2012 was a year of growth and service at Saddle Up!. It is our pleasure to share the following highlights:

Horses:

All that we do relies on the power of the horse. Our heroic herd again served our participants in noble fashion. In addition, we also relied on one of our horses – **Chester**, who was our 2011 Horse of the Year – to do double duty of working in lessons and serving as the Chair of our successful 2012 annual fund campaign. Chester retired at the end of 2012, after our annual fund campaign achieved record results.

People:

Rider **Robert Wells** and veteran Instructor **Alice Duva** were in the spotlight at the PATH International Awards ceremony as the respective winners of the National Youth Equestrian Award and Region 5 Certified Professional of the Year.

Dr. Monty McInturff and farrier **Billy Lampley** were co-honorees at the 2012 Music Country Grand Prix in recognition of their many years of service caring for our heroic horses.

Advanced Instructor **Susan Lutz** served as the Region 5 Representative and Instructor **Lisa McKinless** as the Tennessee Representative for PATH International. Also this year, we welcomed

Nic Omnes as our new Farm Manager and **Heather Mullen** as our new Equine Manager. And, as for our awesome volunteers? Please read page 2!

Programs:

We blazed new trails with two new programs: **hippotherapy** and an **equine facilitated learning** pilot. Hippotherapy is a medically-based program that provides therapy for children and youth, ages 2 through 18. Equine facility learning is a non-mounted program in which students can learn in multiple areas from academic to life skills.

We expanded opportunities for learning. We offered the “Autism, Equine, and Artistic Expression” workshop (with three community partners) as our first community development awareness program, the “Horses 101” workshop series, and PATH International workshop and certification program for professionals seeking to become Registered Instructors.

Another first – our specially planned unmounted lesson program that included our first carriage riding lessons.

For the second straight year, we decreased the number of children on our waiting list, with a 13% decrease from 2011 to 2012. In addition, through our innovative Waitlist Provisional Riders Program, we have now been able to serve 228 children/youth on the waiting list since the provisional riders program started in 2008. *(please see growth, service on page 5)*



2012 PATH International National Youth Equestrian of the Year Robert Wells (left) and Region 5 Certified Professional of the Year Alice Duva (right).

Left, Saddle Up! Physical Therapist Sandra Zaccari (right) shown at work in a hippotherapy session.

Right, Benton Hall student Hannah S. (right) leads Pedro during an equine facilitated learning lesson.



Our Mission – Provide children and youth with disabilities the opportunity to grow and develop through recreational activities with horses.

Volunteers gave 15,058 hours of service in 2012

At Saddle Up!, we define volunteers with a single word: AMAZING!

Volunteers started Saddle Up!, and they remain the lifeblood of the organization. You can find our amazing volunteers at work in almost all we do – therapeutic riding lessons, hippotherapy, equine facilitated learning, Saddle Up! Equestrian Club, horse care and conditioning, barn and farm maintenance, organizational leadership and fundraising to name a few!

In simple language, Saddle Up! couldn't do what we do without our volunteers. We so appreciate each of you who choose to help by giving of yourself, your time and your talents.

From 2009 to 2012, we have had a 19% increase in the total number of volunteers helping Saddle Up!, with 2012 seeing more than 500 people serve as volunteers here. During that same time, our volunteers have increased their hours of service by 9.2% – going from 13,791 hours in 2009 to 15,058 in 2012.

The Independent Sector reported that the average Tennessee volunteer value per hour is \$19.21 which means that our volunteers gave \$289,264 in service last year alone. Amazing!!

Amazing Volunteer Growth



Above, Ryan W. gets a helping hand from, Dave Wilson. Right, In the 2012 SUPER Show, Laney places rings on the pole with a little help from Ashleigh Glaze while riding Elvis, lead by Grace Gregory. Below, Holly S. riding Tommy, with team leader Kevin Shoemake and sidewalker Courtney McGinnis, walk past the scoring table during the 2012 SUPER Show. Seated at table are, from left, Susan Gregory, Judge Stephanie Baker, and Rita Hefner.



Saddle Up! 2012 Board of Directors

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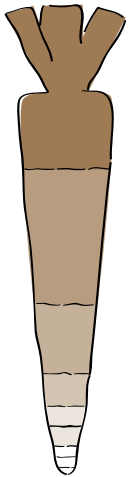
Executive Director

Cheryl Scutt

Where the money comes from

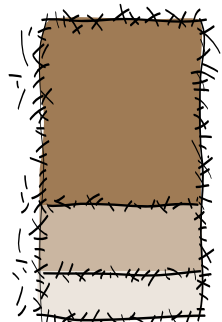
■ Individual Gifts	42%
■ Events	31%
■ Program Fees	16%
■ In-Kind	6%
■ Designated Grants	2%
■ Undesignated Grants	.60%
□ Corporate Gifts*	1%
□ United Way Designated Gifts	1%
□ Interest Income	.90%

*Corporate gifts exclude event sponsorships, which are shown in event revenues.



Where the money goes

■ Program	72%
■ Fundraising	18%
■ Management & General	10%



Please note that the 2012 financial information is based on unaudited, year-end financials due to the deadlines of the annual report.

Thanks to our 2012 Hoofers and Horse Sponsors

Saddle Up! deeply appreciates every donor who supports our program. Each gift makes a difference! A special thanks to our Hoofing Society members and Horse Sponsors for their leadership gifts of \$1,000 or more.



\$10,000 & Up

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Thank you to our 2012 Event Sponsors



2012 Music Country Grand Prix

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In Kind
Brownland Farm • Garden Delights
Karen Duffy • John Deere Landscapes • Judy's Tack Shop
Sarah Ingram and Jennifer Pennington, Co-Chairs

*Please plan to join us for fun and fundraising
at our events in 2013!*

25th Anniversary Music Country Grand Prix

Saturday, June 1, 2013
Brownland Farm
Franklin, TN

Chris Cagle *Unbridled 3*

Tuesday, June 4, 2013
Paradise Park Trailer Resort
Downtown Nashville

Chukkers for Charity Polo Match

Saturday, September 7, 2013
Riverview Farm
Franklin, TN

2012 Chris Cagle *Unbridled 2* Concert

Carhartt • Tractor Supply Company
Big Horse Ranch • Purina • SunCrest Healthcare

Janet Wilkins, Chair



2012 Chukkers for Charity

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Jack Daniel Distillery • Wade & Egbert Insurance Partners
Grand Avenue • Mt. Brilliant Polo • Enzymedica Inc.
YO()R Williamson Magazine • AshBlue • Haygood Realty
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Lexie Armstrong, Cathy Brown and Lele Thompson, Co-Chairs

*Report photos courtesy of: dznancy.smugmug.com, Peyton Hoge,
Kevin Hubbard, Dana Marshall, Staff*



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Hold your horses,
your 2012 Annual Report
is finally here!

2012 Award Winners



Fantastic Fundraiser Award
Sarah Ingram (left) with
Development Coordinator
Tina Carpenter



Parent of the Year
Nicole Ochs



Sportsmanship Award
Cassidy C.



Pony Pal of the Year Award
Susannah Lunke shown
with pony Lucy



Companionship Award
Bryant W. shown with
Instructor Lynne Evans.



Junior Volunteer of the Year
Lucy N. (right) with
Volunteer Services
Director Kim Kline



Volunteer of the Year
Marilyn Murray (right) with
Volunteer Services
Director Kim Kline



Volunteer Family of the Year
Austin, Carol, and Dave Miller
with Volunteer Services
Director Kim Kline



Rookie Volunteer of the Year
Christine McCann with
Volunteer Services
Director Kim Kline

Executive Director's Award
Recognized for their years
of service and support to
the Music Country Grand
Prix but unable to attend
were Judy Griswold,
Laura Landstreet
and Katie Nelson