

2014 Annual Report



A note of thanks from Board President Ken Wilmes

Thank you for the opportunity to serve as Board President of Saddle Up for the past three years!

It has truly been a blessing to be part of such a great organization and the experience has enriched my life. Everything is working at Saddle Up!. We have a committed staff, a strong network of seasoned volunteers, generous support from the community, and an engaged Board.

Our mission creates the guardrails for every decision: Saddle Up!'s mission is to provide children and youth with disabilities the opportunity to grow and develop through therapeutic, educational and recreational activities with horses.

Words can't explain the connection between a rider and a horse, and it only takes one



visit during programs to experience this bond. The pinnacle of every year for me is the SUPER Show I always walk away thinking I should do more. Everyone gives in their own way to make this organization what it is and I want to give a personal thank you to the parents for sharing their children, to the volunteers that could easily find other things to do with their time, for the individuals and companies that gift through pledges and sponsorships, to the staff that is always finding ways to expand services and control expenses, and to the Board for keeping the mission as the driving force in all decisions. Once you encounter Saddle Up!, you can never walk away! See ya around!

Ken Wilmes, 2012-2014 Board President

258 total and 100 new participants in 2014

Dear Saddle Up! Friends,

Growth was the key word at Saddle Up! in 2014.

From the number of children served to the service hours given by our amazing volunteers, Saddle Up! grew in a measured way – following our strategic plan – to support our mission.

Following are 2014 highlights for each strategic plan goal:

Program development:

- 258 total participants vs. 216 in 2013 or 188 in 2012 – a 37% increase in three years.
- 100 new participants. Much of the increase came from our expanded partnership with Benton Hall Academy, which now offers the Saddle Up! equine assisted learning program to all of its students.
- 5,673 total hours of programs, up 9% over 2013 and 15% from 2012.
- 195 – the number of children on our waiting



Enjoying a beautiful day for a ride are Peabody, on Apple, and her riding team of Madeleine Rossanese, Laura Campese and, in the back, Marty Broderick

list, compared to more than 340 only three years ago.

- 17,448 hours given by our 500 volunteers, up 2% from the 2013 record set. Volunteers account for 39% of all work hours at Saddle Up!
- 24 dedicated and heroic horses serving in our programs.

(please see 100 new participants on page 5)

Our Mission – Provide children and youth with disabilities the opportunity to grow and develop through therapeutic, educational and recreational activities with horses.



Rider Emma L. gets ready to compete at the SUPER Show with help from volunteers, from left, Ann Faust and Carol Bohrman and Instructor Rabiel Boland.

A new record - 17,448 hours of service! Volunteer impact at a glance:

How much of a difference do Saddle Up! volunteers make?

- Their 17,448 hours of service represents an impressive 39% of ALL WORK HOURS at Saddle Up! in 2014.
- Their number of volunteer hours given breaks the record for the second straight year!
- The dollar value of their work ranges from \$351,228, based on Tennessee's volunteer value per hour (\$20.13), to the national value (\$22.50) that totals \$392,580! All for 2014 alone!
- Beyond hours and dollars, the volunteers make it possible for Saddle Up! to provide all our programs and the planning and hard work needed to keep Saddle Up! financially strong for today and the future.

In other words, they are PRICELESS!



Saddle Up! volunteers led the way with our banner at the 2014 Leiper's Fork Christmas parade. The amazing volunteer corps broke their own record for hours of service for the second year in a row with 17,448 total hours! Thank you, Saddle Up! volunteers!

Saddle Up! 2014 Board of Directors

President

Ken Wilmes, Tractor Supply Company

Vice President

Jeff Wagner, Louisiana-Pacific Corporation

Secretary

Elizabeth Lewis, Bridgestone Americas, Inc

Treasurer

Deborah Newman, CPA (inactive), Community Volunteer

Immediate Past President

Bill Bosse, Allergan, Inc

Executive Director

Cheryl Sautt, Saddle Up!

Members

Nancy Bass
William A. Caldwell
Mark Dietz
Quik Foy
Anna Greer
Karen Malin Garfield
Mary Beth Gates
Sarah Ingram
Bob Jenner
Lisa McInturff
Art Napolitano
Janet Nokes
Christina White
Kristy Williams

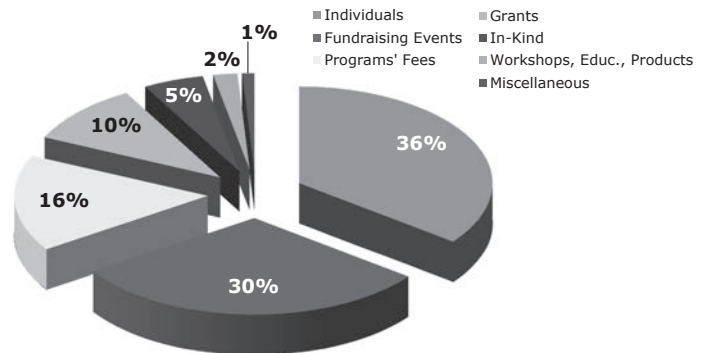
Interns

Margie Quina
Sally Underwood
Katie Radel

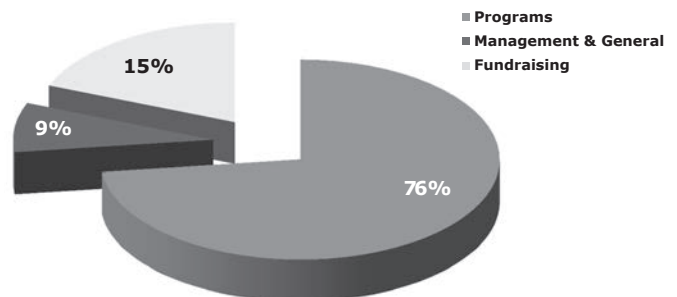
2014 Advisory Board

James Armstrong
Corinne Bergeron
Debbie Craig
Jeff Cunningham
Howard Gentry
Suzanne Heer
Mary Anne Howland
Amy Madison
Patrick Meyer
Ames Krebs
Jennifer Pennington
Anna Robertson
James Stadler
Doni Werthan
Gerald C. "Jerry" Wigger
Janet S. Wilkins

Where the money comes from



Where the money goes



Please note that the 2014 financial information is based on unaudited, year-end financials due to the deadlines of the annual report.

Photo credits: Derik Burrows, Floyd Craig, Peyton Hoge, Edie Jenner, Gerald Plock, Nancy Swindell, and staff.

Thanks to our 2014 Event Sponsors!

A special thanks to our 2014 Hoofing Society, Horse Sponsors

Saddle Up! deeply appreciates every donor who supports our programs. Each gift makes a difference! A special thanks to our Hoofing Society members and Horse Sponsors for their leadership gifts of \$1,000 or more in 2014.



\$10,000 & Up

Mrs. C.A. Craig II
Mr. & Mrs. Joel Dobberpuhl
Dugas Family Foundation
The Frist Foundation
Mr. & Mrs. David Ingram
Ingram Entertainment
Jackson National Life Insurance Company
John R. Lindahl Foundation
Lipman Brothers~R.S. Lipman Company
The Memorial Foundation
Music City Productions
Middle Tennessee Electric Customers Care, Inc.
Nissan
Oak View Elementary
Mr. & Mrs. Greg Sandfort
Tractor Supply Company
Ms. Janet Wilkins
Wrangler
Mr. & Mrs. James Wright

\$7,500-\$9,999

Barbara J. Mapp Foundation
Franklin American Mortgage Company
Nero's Grill
Puckett's Gro. & Restaurant
The Tony Stewart Foundation, Inc.
Tennessee Equine Hospital
Wells Fargo
Wild Iris

\$5,000-\$7,499

Avenue Bank
Beaman Toyota
Bridgestone
bytes of knowledge
Daily Family Foundation
Graham & Carolyn Holloway Family Foundation
Mr. & Mrs. Richard E. Francis, Jr.
Franklin Horse Supply/Franklin Kubota
HCA/TriStar Health
Ms. Suzy Heer

Beth & Preston Ingram Foundation
Jack Daniel Distillery
Mr. & Mrs. Billy Lampley
Lithographics
Nashville Predators Foundation
Mr. & Mrs. James R. Stadler, Jr.
Tennessee Titans
Ms. Joni Werthan
YOUR Williamson Magazine

\$2,500-\$4,999

Mr. Travis Anderson
The Andrews Agency
Associated Terminals/Turn Services
AutoWeek
Bank of America
Bendabout Farm
Brantley Security Services
Brasfield & Gorrie
Mr. & Mrs. Martin Brown, Jr.
Mary Kate & Josh Brown
Cardinal Health Foundation
Capital Financial Group SpecialCare
CLARCOR Foundation
Mr. & Mrs. Mark Dietze
Diversified Trust
favor! of franklin
Global Motorsports, Inc.
Grand Avenue
Hastings Architecture Associates
Kings' Chapel Community
LP Building Products
Mr. & Mrs. David McGahren
Mr. & Mrs. Ken Melkus
Moon Shadows Farm
Mr. & Mrs. William Muir
Nashville Geek
Mr. & Mrs. Alex Stanton
Unlimited Polo
Mr. & Mrs. George Uribe, II
Wade & Egbert Insurance Partners
Ms. Carol Weaver
Mr. & Mrs. Ken Wilmes
Mr. & Mrs. Jeff Williams
The Williamson Source

\$1,000-\$2,499

The Allergan Foundation
Anonymous
Associated Terminals, L.L.C.
The Atticus Trust
Mr. & Mrs. J. Barry Banker
Mr. Kurt Barton

Mr. & Mrs. Tom Beasley
Dr. Charles Beauchamp
Mr. & Mrs. Thom Bosse
Mr. & Mrs. Brant Bousquet
Mr. & Mrs. William H. Cammack
Mr. & Mrs. Stewart L. Campbell, Jr.
Mr. & Mrs. Robert Carpenter
Dr. Mary Ellen Clinton
Center for Nonprofit Management
The Coddon Family Foundation
Mr. & Mrs. Tom F. Cone
Mr. Anthony Crudele
Mr. Michael D'Angelies
Doochin Family Charitable Foundation
Mr. & Mrs. Brownlee Currey, Jr.
Mr. & Mrs. Robert Doolittle
Mr. Paul England
Mr. & Mrs. Ben Espey
FarmVet
First Tennessee Bank
Ms. Nellie Folsom
Mr. & Mrs. Quick Foy
Franklin Synergy Bank
The Dorothy Cate & Thomas F. Frist Foundation
Ms. Karyn Frist
Mr. & Mrs. Thomas F. Frist, III
Mr. & Mrs. Mike Garfield
Global Motorsports, Inc.
Ms. Michelle Gonzales
Grand Avenue
Mrs. Kate R. W. Grayken
Ms. Sheila Hale
Halsey Foodservice
Mr. & Mrs. Rodes Hart
Mr. & Mrs. Sam Harwell
The HCA Foundation
Mr. & Mrs. Bill Hook
Mrs. Calvin Houghland
Mr. & Mrs. John Ingram
Mrs. Martha Rivers Ingram
Mr. & Mrs. Orrin Ingram
The Jaeckle Centre
Ms. Amy Jamison
Ms. Joan Jannaman
Jimmy Choo Nashville
Jones Properties
Jordan Family Foundation
Junior League of Nashville
Mr. & Mrs. William B. King
Mr. & Mrs. Doug Kirk
Land O' Lakes Purina Feed
Lucchese, Inc.
Mr. & Mrs. Boyce Magli
Mr. & Mrs. Steve Mathews
Mr. & Mrs. Sidney McAlister

Mr. & Mrs. Brian McCann
Mr. & Mrs. John McDougall, Jr.
Mr. & Mrs. J. Michael McFarlin
Morgan Stanley Foundation
Mr. & Mrs. Chase Myers
Mr. & Mrs. Art Napolitano
National Neurotrauma Symposium
Mr. & Mrs. Richard Patton
Mr. & Mrs. Timothy M. Petrikin
Publix Super Markets Charities
Mr. Frederick K. Rudolph, Jr.
Ms. Cheryl Scutt
Ms. Maryemma Sikes
Mr. & Mrs. Tom Sikes
Mr. Stuart Smith
Mr. & Mrs. Wade L. Smith
SunTrust Bank
Mr. & Mrs. Rob Swindell
Mr. & Mrs. Wade P. Thornton
Turn Services
VACO
Waddey & Patterson
Mr. & Mrs. Kevin Walling
Ward Financial Services
Mr. & Mrs. Jeff Williams
Mr. Matthew Wyatt
Zeitlin & Company, Realtors

2014 Horse Sponsors

Mr. & Mrs. Malcolm Armstrong
Mr. & Mrs. William Arnold, Jr.
Connor Bosse
The Bosse Family
The Broderick Family
The Camplese Family
Cortland Finnegan ARK31 Foundation
Caroline Delaney & Family
The Duke Family/The Conrad Family
Ms. Rica Howard Ford
Mr. John Ginther
Mr. & Mrs. Jerry Halverson
Mr. & Mrs. Bart Harrison
Ms. Suzy Heer
Keely & Shaye Hendricks
Mr. & Mrs. Roger Jones
Caitlin & Bethany Louder
Avery Taylor & Family
Tractor Supply Company Real Estate Department
Jeff & Luanne Wagner Family & Friends
Walking Horse Trainers' Auxiliary
Ms. Joni Werthan
Ms. Janet Wilkins
Ms. Jeanie Wilson
Zach Wood

Thanks to our 2014 Event Sponsors!



2014 Tractor Supply Company Music Country Grand Prix Sponsors

Tractor Supply Company • Wild Iris
Puckett's Gro. & Restaurant* • Franklin American
Jackson National Life Insurance Company • HCA/TriStar Health
Tennessee Titans • Kay & Richard Francis • Avenue Bank
Wells Fargo • Beaman Toyota • Bridgestone
Moon Shadows Farm • Jack Daniel's
Lipman Brothers / R.S. Lipman Company
Global Motorsports • CLARCOR • Brasfield & Gorrie
Hastings Architecture Associates • Lithographics*
LP Building Products • Diversified Trust
Ingram Entertainment • YOUR Williamson
Williamson Source*

*First-time sponsor in 2014

Sarah Ingram and Jennifer Pennington, Co-Chairs



Tony Joe White Concert

Jackson National Life Insurance Company • Janet Wilkins • xmiProperty Management

Mark your calendars for 2015 events!

Private event at David Yurman

The Mall at Green Hills
Thursday, May 7, 2015
10% of sales benefit Saddle Up!

A Vintage Affair

15th Anniversary
April 15 – 17, 2015

Fashion Show
July, date TBD

Both events benefit Saddle Up!
www.avintageaffair.org

Tractor Supply Company Music Country Grand Prix

Brownland Farm, Franklin
Saturday, May 30, 2015
www.musiccountrygrandprix.com

Nissan Chukkers for Charity Polo Match & Car Show

Riverview Farm, Franklin
Saturday, September 12, 2015
www.chukkersforcharity.net



2014 Nissan Chukkers for Charity

Nissan • AutoWeek • Kings' Chapel Community
Associated Terminals/Turn Services • Bank of America
Josh and Mary Kate Brown* • Publix Super Markets Charities
Jack Daniel Distillery • Grand Avenue • The Andrews Agency
Jones Properties • Williamson Equestrian Properties
Tennessee Equine Hospital • Ingram Entertainment
Franklin Kubota / Franklin Horse Supply • AshBlue
Ward Financial Services Advisory Group • King Jewelers
Lipman Brothers / R. S. Lipman Company • Nashville geek*
YOUR Williamson • The Williamson Source*

*First-time sponsor in 2014

Lexie Armstrong and Cathy Brown, Honorary Co-Chairs
Jennifer Parker, Mary Kate Brown and Tarah Webber, Patrons Party Co-Chairs
Lee Ann and Orrin Ingram, Hosts

100 new participants

(continued from page 1)

Capacity:

- The red barn was put to work for programs and storage to increase utilization of our current facilities.
- We also put a new roof on the red barn, and sealed the driveway/parking lot that we'd redone in 2013 and re-stripped the parking lot.

People:

- This goal focuses on getting and continually developing people engaged in delivering our mission. This is an ongoing process with both informal and formal work. This list highlights the formal portion.
- American Hippotherapy Association – We hosted our first AHA Level 1 workshop for therapists from several states; Saddle Up! is the only member AHA center in Tennessee
- PATH Intl. – We again hosted the workshop and certification sessions for PATH Intl. Registered level Instructors candidates.
- Our ongoing education and training workshops continued to grow in numbers and types of learning offered, including the horse series with our partner MTSU Horse Science program and an American Sign Language course that had to be offered twice to meet the demand.
- We said goodbye to long-time Program Director Lindsey Wood as she began a new job with Williamson County Parks and Recreation, and congratulated therapist Kelley Newman for her election to the Board and as Secretary of the American Hippotherapy Association.
- Awards – PATH Intl. named Dr. Nathaniel Wright, Instructor Martha Georgeson and equine Gretel as Region 5 winners in the

It was definitely a growing year, and all growth was targeted to help Saddle Up! be able to serve more our of special equestrians in more ways. But this couldn't have happened without the support of people, like you, who help keep Saddle Up! as the place, "Where all children are equal in the saddle."

Thank you!

Ken Wilmes
Board President

Cheryl Scutt
Executive Director

organization's annual awards. PATH Intl. also presented a national award for service to Instructor Susan Lutz. See the last page of this report for the 2014 Saddle Up! annual award winners!

Financial:

- Saddle Up! remained financially solid, with year-end revenues exceeding our expenses.
- Our major fundraising events – the Music Country Grand Prix and Chukkers for Charity – had great years, with the MCGP again having a record fundraising year and Chukkers at near record level.
- Our support from the community included Oakview School's race benefiting Saddle Up! with a \$10,000+ donation plus "The Three Ladies of favor's" Kentucky Derby Party and Levy's benefits for Saddle Up!.
- Each donor helped make it possible for us to serve more children.
- With your generous support and management's financial stewardship, we again did not raise program fees.
- 76 cents of each dollar went to support programs.

Marketing/Public Relations:

- A task force completed a marketing audit and plan to help us make more people aware of Saddle Up! and engage in our mission.
- Our outreach resulted in a record number of news stories in print, online, radio/TV and social media plus speaking engagements and participation in community events.
- We produced a new video, "Hello from Hershey," at the end of the year to show Saddle Up! at work.

Staff

On site Staff*

Knox Brewer, Development Director
Tina Carpenter, Development Coordinator
Sarah Chenevert, Program Administrator
Kim Kline, Volunteer Services Director
Heather Mullen, Equine Manager
Nic Omnes, Farm Manager
Morgan Plunkett, Equine Assistant
Peggy Plunkett, Business Director
Cheryl Scutt, Executive Director
Stephanie Louder, Volunteer Services Assistant
Lindsey Wood**, CTRS, Program Director

Certified Instructors

Linda Albertalli
Rachel Boland
Paula Brown
Tina Carpenter
Anne Craig
Alice Duva, ESMHL
Amelia Emmert
Lynne Evans
Bonnie Garner
Martha Georgeson
Kim Light
Susan Lutz, ** ESMHL
Alicia McCoy
Jane Muir, ESMHL
Lisa McKinless
Lisa Mitchell
Beth Page
Anne Rogers
Kelly Sheehan
Anna Vaughn
Lindsey Wood, ** CTRS
Lisa Wysocky
**PATH Intl. Advanced Instructor

Lesson Assistants

Michelle Beatty-Eakin
Sarah Cherevert
Jennifer Krause
Elexene Mattingly
Blair McFarlin
Allie Robertson
Madeleine Rossanese
Honor Tjornhom
Julie Upshur
Alex Wood

Therapists

Gina Nelson, OT
Kelley Newman, PT
Sandra Zaccari, PT

*Staff as of December 2014.

2014 at a glance

Unduplicated participants:

258 total, up 19%

Total Number of Service Hours:

5,673, up 9% vs. 2013 and 15% from 2012

Total Number of Children on Waiting List:

195 down 12 from 2013 and 76 from 2012

Types of Disabilities: 60+

Gender: Boy 65% Girls 35%

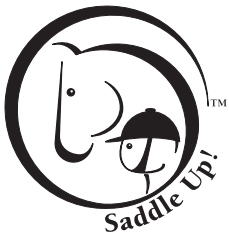
Ages:*

2 – 4	14 5%	11 – 13	59 23%
5 – 7	46 18%	14 – 16	52 20%
8 – 10	60 23%	17 – 18	27 10%

*Children ages 2 and 3 can only do physical or occupational therapy.



Our partnership with Benton Hall Academy grew in 2014. Here BHA student Cameron O. puts Webster through his paces.



Member of



and American Hippotherapy Association

1549 Old Hillsboro Road Franklin, TN 37069-9136
615-794-1150 • www.saddleupnashville.org

NON PROFIT
U.S. Postage
PAID
Nashville, TN
Permit 335



**Your 2014
Saddle Up! Annual Report –
Sharing News of a Record Year**

2014 Award Winners



Outgoing Board President
Ken Wilmes



Fantastic Fundraiser
Co-Winners
Lexie Armstrong and
Cathy Brown



Sportsmanship Award
Savannah M. with
Alice Duva



Companionship Award
Lindsey L. with Lynne Evans
and Linda Albertalli



Volunteer Family of the Year
The Wilsons – Trent, baby,
Jennifer with Kim Kline



Volunteer of the Year
Marty Broderick with Kim Kline



Junior Volunteer of the Year
Avery Taylor with Kim Kline and
Morgan Plunkett



Rookie Volunteer of the Year
Molly Wilson with Kim Kline
and Susan Lutz



Executive Director's Award
Nancy Bass Co-Winner
with Cheryl Scutt

Award winners unable to
attend the presentation:

Pony Pal of the Year
Laura Complese

Parent of the Year
Rick Hammond

Executive Director's Award
Co-Winner
Mark Patterson

**Congratulations to all of our
winners!**